

INTERMEDIARY QUALIFICATIONS



GARY PAPAY, CBI, M&AMI, SBA, CMEA

gpapay@ckbc.net • www.ckbc.net

- Professional Intermediary and Business Appraiser specializing in the sale and transfer of mid market petroleum/propane related companies since 1976.
- Attained the professional designations of Certified Business Intermediary, (CBI) and Merger and Acquisition Master Intermediary, (M&AMI), with the International Business Brokers Association (IBBA) and M&A Source, the world's largest international organization of experienced, dedicated Merger and Acquisition Intermediaries representing the middle market.
- Received the prestigious Fellow of the IBBA, the IBBA Chairman's Award, and the Tom West award presented by the IBBA in recognition and appreciation of years of communicating and promoting the goals and ethics of the IBBA and the business brokering profession.
- Attained the professional designation of Senior Business Analyst (SBA) with the Society of Business Analysts.
- Attained the professional designation Certified Machinery and Equipment Appraiser/Broker (CMEA) with the National Equipment & Business Brokers Institute.
- Published contributor for industry publications.
- Guest speaker at industry conferences and events throughout the country.
- Designated an "Industry Expert" by Business Brokerage Press.
- Eighteen years with Agway Petroleum Corporation including positions as Plant Manager, Corporate Propane Operations Manager, District Manager, and Division Operations Manager.

Responsible for acquisitions and divestiture activity including business valuations.
- Academic:

Bachelor of Arts in Applied Economics, Albright College, Reading, PA
- Professional Associations:

Board member, officer, and leadership positions in the International Business Brokers Association, the M&A Source, and the Pennsylvania Business Brokers Association.

Active member in numerous industry and professional associations as noted on our website @ www.ckbc.net.
- Personal:

Married with 3 daughters
Church of Resurrection – Lector, Finance Committee Chairperson, Planning Committee Chairperson
Rotary – Club President 2004 -'05, Board, District Youth Exchange Chairperson
Wolf Township Planning Commission – Chairperson; Hughesville Youth Commission